

Peter B. Olszowka

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Education

- 1994-1996: **Amos Tuck School of Business Administration** at Dartmouth College
Awarded Master's Degree of Business Administration, June, 1996.
- 1983-1987: **Yale University**
Awarded Bachelor of Science in Electrical Engineering *cum laude* in May, 1987.
Cumulative grade point average of 3.4.

Experience

- 2001-2004: **Geneva business unit of Convergys Corporation**
Geneva produces billing software for the telecommunications, utilities, and financial services industries.
- Product Manager, Geneva North America*
When I was hired, Geneva was a very successful billing product in Europe that was nearly unheard of in North America (NA). I determined detailed requirements and priorities for new features for the Geneva billing product to allow penetration into the NA market and provided messaging surrounding those features. I communicated the capabilities and benefits of the Geneva billing product both internally to sales personnel and externally to prospective clients. I coordinated the process of funneling change candidates into a committed release plan.
- 1997-2000: **Kenan Systems Corporation**
KSC, a wholly-owned subsidiary of **Lucent Technologies**, is a software firm which produces billing and order management software for the telecommunications industry.
- Functional Architect for Billing Products in the Wireline Business Unit:*
I specified detailed requirements for new features for billing products by gathering information from both current and potential clients; I was a subject matter expert (SME) for project consultants and partners configuring Arbor/BP to bill for wireline services; I wrote tools using VB to assist consultants configuring Arbor/BP; and I met with potential clients and attended trade shows to communicate the benefits of KSC billing products.
- Project Consultant:*
I performed business analysis for purchasers of ARBOR/BP and ARBOR/OM software prior to configuration. I integrated KSC software with client business processes and I modeled the clients' products and rates within ARBOR. I wrote scripts using unix shell language and SQL to interface ARBOR/BP with other client systems. Lastly, I trained client and consulting partner personnel to use and configure their billing systems as deployed.

- 1995-1997: **Bower, Rohr & Associates**
BRA is an economic consulting firm specializing in the utility industry. As an associate, I performed several projects including a cost study of customer loops and new services for a rural local exchange carrier. For this project I analyzed the architecture and cost structure of a phone network using comprehensive spreadsheets I built.
- 1995: **Prof. David Pyke of the Amos Tuck School**
I conducted a computer simulation of multi-echelon inventory control problems. I wrote user-interface in VB for Excel and I wrote number crunching routines in C.
- 1988-1994: **MediSense, Inc.**
MediSense, Inc., now a subsidiary of Abbot Labs, was a \$100M manufacturer of medical diagnostic instruments for professional and home use.
- Senior Design Engineer in R & D department:**
Project manager of hand-held blood glucose sensor and benchtop blood cholesterol sensor. I conducted market research and assessed technology to produce product specifications of instrument and user-interface. I recommended product modifications based on focus groups with medical professionals and end users. I designed architecture of microcontroller-based electronic instrument. I managed engineering team responsible for all design tasks including electronics, software, and mechanics necessary to release product to manufacturing.
- Project Engineer in Manufacturing Department:**
I supported manufacturing by designing, implementing and maintaining fully custom automated test equipment to test and calibrate medical instruments. I examined defective products to fulfill FDA requirements and improve overall reliability. I wrote software tools in BASIC to automate process of analyzing microcontroller state in returned product.

Technical Skills Summary

- Billing Systems: Geneva/Infynys, Kenan, Vertex Tax Systems
- Programming: SQL, VisualBasic/VBA, ASP/Vbscript, C, 6805 Assembly, BASIC, and HTML.
- Computers: UNIX, Windows, rudimentary Sybase and Oracle administration, and Microsoft Office.
- Electronics: Microcontrollers (6805 family), battery powered circuits, microampere measurement circuits, PLD programming and audio amplification and processing.

Hobbies and Interests

Folk dancing, folk and classical music, sound reinforcement, singing, skiing, and fitness. I am on the board of directors of the New England Folk Festival Association.